

Company Profile: Think & Learn Pvt Ltd is a pioneer in the global edtech segment and the parent company of **Byju's the Learning app**, the largest K12 learning app in the world with over 10million students learning with us.

A winner of the Deloitte Fastest 50 India Award for six years in a row and a winner of the Fastest 300 Asia Award for the last three years, the company has doubled its growth year on year. Byju's the Learning App provides lessons in math and science for students from grade 4 to 12 through formats such as videos, tests, quizzes, personalised learning paths and even games. There are programs also for competitive examinations like the JEE, NEET, CAT, GRE, GMAT and UPSC.

Byju's Learning App is a giant in the global edtech space with an array of investors valuing the company at thousands of crores. It was also the first Asian company to get the backing of Facebook's founder Mark Zuckerberg.

Our employees can look forward to multiple benefit schemes starting from incentives, impact bonuses, travel incentives, health benefits and much more & if you are passionate about making India and the world Think & Learn through various platforms, modes and pedagogies then look no further!

Job Title: Business Development Associate (**BDA**)

Job Description: You will begin in an individual contributor's role, working in a team of go-getters to help spread the Byju's way of Learning in your city. You would be showcasing the unique Byju's way of Learning to students and parents and will be responsible for mentoring and sales in your designated zone.

Sector: Sales, Marketing, Business Development.

Preferred Skill Sets:

Keen interest in education.

Being interested in mentoring students.

A knack for sales and positioning an idea.

Locations: Across India

Academic Qualification: B.E / B.Tech, MBA

UG/PG Cut-off Score: 6 CGPA or 60% and above.

10th Score: Above 75%.

Selection Process: Group and Personal Rounds.

CTC for BDA: 9 lakhs (7 L fixed and 2L Performance Pay)

Internship: Mandatory for 2 months

Stipend during Internship: Rs 25,000 per month.

Candidates should have:

- 1 copy of RESUME
- One sets of copies of your mark lists [10th/12th/Graduation]
- One passport size photograph attached to the resume
- College ID/Any other Photo ID